



**- GLOBAL SOURCES & SOLUTIONS -**



**HEADQUARTER:**

**Via Villa Rita, 13/b 35030 Baone (PD) ITALY**

**Phone: +39 0429 600053**

**Fax: +39 0429 610119**

**e-mail: [info@crosstechnology.it](mailto:info@crosstechnology.it)**

**web site: [www.crosstechnology.it](http://www.crosstechnology.it)**



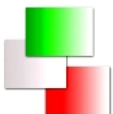
**REV 12 ISSUE  
01/2014**

# CROSS TECHNOLOGY HISTORY

Evolution and progress are results of breakthrough activities. CROSS TECHNOLOGY believes on continuous innovation management principle. By alliance with different fields and knowledges, by a global logistics management, integrating the internal and external resources into different operation systems, we are strongly oriented to become an international business corporation with worldwide market view.

## HISTORY

- Established in June 2003, as a department of Tamau Italia company, from a joint Venture of three different great Italian companies, that work into different fields, having strong knowledge with activities in different countries:
  - o SYSTEM P srl: 30 years of experience in agency, distribution and brokerage of copper, metals, core plates, metal sheets, chokes, wires, thermal protectors, harnesses, resins, sheatings, motor parts, insulating materials etc., for Italian market and for Eastern Europe market.
  - o Simex Italia srl: agency and distribution for metal parts products, bearing products, import of Chinese electromechanical products, brokerage and logistic support for Chinese electrical and metal products. Main customers: most important Italian and Eastern European distributors of electrical and metal products. 30years experience in Mainland China. It's the FOUNDER of a big company, Equipe Service Group ([www.eqsg.com](http://www.eqsg.com)), that is working on the world of editorial gadgets, stationeries, household appliances, home tools, suitcases, and special products. Tamau Italia has been splitted in November 2005, to found CROSS TECHNOLOGY Ltd; CROSS TECHNOLOGY ([www.crosstechnology.it](http://www.crosstechnology.it)) is an independedent company of whole organization and committed to sources and solutions for industrial components, machinery parts, finished products for Italian and foreign customers.



# SKILLS SUMMARY

- **SOURCING and SCOUTING for industrial products and components**
  - **Design assistance for assembling and manufacturing**
- **Engineering support & solutions for manufacturing in Asian factories**
  - **Research of new Asian products and component manufacturers**
    - **Worldwide supply chain organization**
  - **Quality control of production and engineering support in Far East**
  - **Activities according to customer's commitment on Far East sites**
- **Sales representations and sales network organization in western countries for Far East manufacturers**

## CUSTOMER BENEFITS

- **Direct access to original manufacturers bypassing distributors**
  - **Costs saving**
- **Engineering & quality control in Far East, through many CROSS TECHNOLOGY branch offices**

# INDUSTRIAL ENGINEERING EXPERTISES

Aerospatial  
Electronics  
Electromechanics  
Precision mechanics  
Plastic injection

Mass Production  
and quality control  
Engineering  
Design  
Prototyping

**INTEGRITY,  
EFFICIENCY, PROFESSIONALISM, INNOVATION,  
CONFIDENTIALITY:  
OUR ACTIVITIES ARE OUR BEST PROTECTED SECRETS**

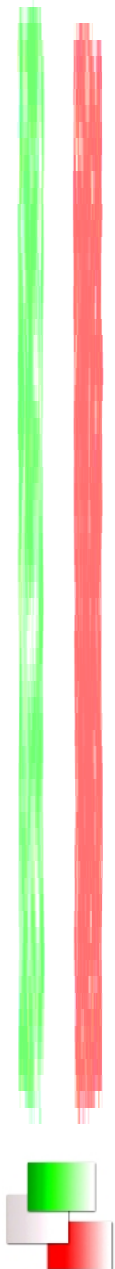
# ACTIVITIES AND LINECARD EXAMPLES:

- ✘ ENGINEERING, DESIGN and SOURCING
- ✘ RESEARCH of new manufacturers and logistic support
  - ✘ IMPORT, DISTRIBUTION, SALES
- ✘ Representative agency in Western countries for Chinese, Taiwanese, Indian, Israeli and Romanian manufacturers



## MAIN ACTIVE PRODUCT LIST:

- **From China, India:** steel, inox steel, cast iron, brass products. Micro die casting and die casting, milling manufacture, turning manufacture, shafts, sparking ignition candle
- **From China and Taiwan:** motors, pumps, micro motors, gears and motorgears, motor parts, magnets, chokes, fans, brushless motors
- **From China and Taiwan:** relays, transformers and inductors, cores, HV transformers, ignition transformers, bobbins, speedometers
- **From China and Taiwan:** connectors, switches, varistors, varicap, capacitors, resistors, resettable fuses, fuses, sensors, thermal protectors, thermal sensors, NTC, PTC, thermistors, thermostats, breakers, earth protection interrupter circuit, printed circuit boards, batteries, membrane keypads, solar panels
- **From China and Taiwan:** lamps, body lamps, LED, strip LED, ballasts and electronic ballasts.
- **From Taiwan:** active components, diodes and rectifiers, I.C., semiconductors, GSM/GPRS – GPS modules
- **From Taiwan and China:** EMS and assembly service, harnesses, cabling systems, cables
- **From China:** assembly of equipments
- **From China:** plastic moldings, metal enclosures, extruded materials, turning parts, precision machinery parts, boilers
- **From China and Taiwan:** switching AC/DC, inverters DC/AC, DC/DC, linear adaptors, variac, inductive voltage regulator, drivers for motor, UPS
- **From Taiwan:** LCD TFT monitors, LCD, DVR, touchscreens
- **From Israel:** flat panel antennas
- **From China:** finished microwave products, mixers, tuners, amplifiers
- **From China:** automotive products, remote controllers, motor drivers, engine alternators, valves



# GENERAL OVERVIEW:

- Established in June 2003, since the beginning Cross Technology started with an existing big businesses.
- Proud to be big since the beginning, having big end-customers.
- Skills examples:
  1. "Design in" strategy for a "design to cost" and for supply chain organization
  2. Worldwide knowledged engineering support for suppliers and customers, as well
  3. Manufacturing assistance for supply chain processes
  4. Quality assurance and logistic support activities for end-customers by its own worldwide partner branch offices and worldwide widespread network alliances
  5. Worldwide research service of replacement products and components
  6. Brokerage service: cost savings, offering buying service for approved standard components in different countries!
  7. Manufacturers direct buying access for big volumes for customers
  8. Special long experience and knowledge in the Far East market for manufacturing processes, bottom prices investigations, supply chains organization , technology overview





# WESTERN ORGANIZATION

- Headquarter in Northern Italy (Padova)
- CEO is ing. Adriano Marin
- 2 Italian Sales Offices (Padova, Asti)
- Field Application Engineers (FAE, SE)
- Sales and assistance service
- Worldwide partner branch offices
- Warehouse service

# EASTERN ORGANIZATION

- Owned offices and branch facilities Far-Eastwide (CHINA, TAIWAN, INDIA)





# SALES AND LOGISTIC ORGANIZATION

## CROSS TECHNOLOGY

### Baone (PD) - IT

Tel +39 0429 600053

Fax +39 0429 610119

## SIMEX ITALIA - North West

### Asti - IT

Tel +39 0141210570

Fax +39 0141 412266

## PARTNER OWNED MAIN BRANCH OFFICES

### Branch CHINA Mainland (Ningbo)

#### C/O NINGBO GEMSUN INTERNATIONAL (NGI)

Mr. Haibo Lee/General Manager

Tel +86 57487199811/87199822/87199833

Fax +86 57487311168/87311128

E mail: bearings@gemsun.cn

### Branch Guangzhou

**JUSTIN LEE**

### Branch CHINA Inner Mongolia (W.HUHHOT )

#### C/O INNER MONGOLIA CHEN-FIR IMPORT & EXPORT

MS. Chen Xiujuan/General Manager

### Branch TAIWAN

#### C/O IDEALISE RESEARCH

Mr. Ming Ching Chou/ General Manager

### Branch INDIA (MUMBAI)

#### C/O APPLE INTERNATIONAL ENGG WORKS

Mr. Milind Salgarkar

### Branch HONG KONG, Shenzhen

#### C/O ARCOTIME & MBC

Mr. Nelson CHENG / General Manager

Other MAIN Branch offices: Beijing, Shanghai.

#### Design Partner on site:

ALA ENGINEERING

#### Business partners:

NC and Georgia (USA), ISRAEL, UK





## MARKETS

**SWITZERLAND, EUROPE (in particular ITALY, GERMANY, UK), USA, ISRAEL, SOUTH AMERICA**

## TYPICAL CUSTOMERS

**BIG/MEDIUM OEM MANUFACTURERS, DISTRIBUTORS, TRADERS.**

